

PRAVEEN KRISHNA RAO

Address:

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EXECUTIVE OVERVIEW

- Passionate professional with 20 years of challenging and progressive experience in **Operations Management, Supply Chain, Project Management, New Plant Set up, Customer Relations, ERP Implementation, Vendor development & Training** across Aerospace, Automobile, Capital Goods, Assembly, Process, & Electro-Mechanical Industries.
- Specialized in **Lean Management, Six Sigma, Continual Improvement, Risk Assessment, Management System Audits and Global Training**

EDUCATION

- Executive Post Graduate Diploma in Business Management (Specialized in Operations and Finance), **Indian Institute of Management (IIM)**, Kozhikode
- Bachelor of Mechanical Engineering
- Bachelor in Computer Applications

KEY PROFESSIONAL EXPOSURE, TRAININGS AND CERTIFICATIONS

- Widely traveled & studied business processes across USA, Europe and Asia focusing on New Plant Set up, Operations, Supply Chain Management, Vendor development, Project Management, Technology transfer, Information Security & Risk Management.
- Experienced in the operations of a wide spectrum of industries across Aerospace, Automobile, Construction equipment, Electronic Assemblies and Consumer goods.
- Key driver in setting & exceeding Return on Invested Capital
- Long term and Short term Strategic Planning to Map Market Demands with Operational Resources. Led Sales and Operations Planning Teams
- Focused on Bottom line Business growth through effective monitoring & drilling down of Gross Margins, Operating Income, Operational efficiencies & Business rationalization.
- Certified and Trained Project Management Professional (PMP) by Project Management College USA

- Six Sigma Black Belt
- Certified Lean Practitioner and Coach
- Certified Auditor and Lead Trainer for ISO 9001, TS 16949, AS 9100, ISO 14001, OHSAS 18001, ISO 20000, ISO 22000 & ISO 27001 Systems.
- Certified & Trained in Shainin Techniques and Design of Experiments
- Certified and Trained on SPC Methodology by Indian Statistical Institution
- Trainer for APQP including Process Flow Diagrams, Design FMEA, Process FMEA & Control Plans
- Trainer for the Development of Standard Work, Operational Manuals and Codes of Practices
- Certified ERP Trainer and Implementation Expert in SAP & Oracle

WORK EXPERIENCE

- General Manager – Operations, TEREX CORPORATION - www.terex.com
- Manager - Operations & Supply Chain GOODRICH AEROSPACE - www.goodrich.com
- Manager - Engineering and Vendor development, KODAK - www.kodak.com
- Channel Manager - SKF BEARINGS - www.skf.com
- Production Engineer - TAFE- TRACTORS & FARM EQUIPMENT LTD www.tafe.com

ASSOCIATIONS

- Alumni of Indian Institute of Management - Kozhikode
- Alumni of the Institution of Engineers
- Member of Quality Council of India
- Member of Confederation of Indian Industries
- Council in Indian Institute of Materials Management
- Certified Trainer for DNV & NQA